



# Rail Fleet Management

## Case Study: Lubrizol Corporation

### REDUCED COSTS AND INCREASED CUSTOMER SATISFACTION BY OPTIMIZING RAIL FLEET MANAGEMENT

*“Working together with ChemConnect and Joseph Transportation has been a real positive for Lubrizol. We’ve been able to improve service to our customers, while building efficiencies into the system.”*

— RON BEESON,  
MANAGER, TRANSPORTATION, NORTH AMERICA  
LUBRIZOL CORPORATION

